

# RESIDENTIAL STATS AUGUST 2025 ALL AREAS

Average DOM: 107 New Listings: 438

**Sold Listings** 

		Sold Li	istings					
<b>Price Class</b>	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	1	0	0	1	1	1	0	1
\$50,000-\$99,999	4	5	2	11	14	4	2	0
\$100,000-\$119,999	0	1	0	1	3	0	0	2
\$120,000-\$139,999	3	1	0	4	20	3	1	1
\$140,000-\$159,999	6	3	0	9	32	3	3	5
\$160,000-\$179,999	6	4	0	10	35	6	3	1
\$180,000-\$199,999	1	4	0	5	36	6	1	7
\$200,000-\$219,999	3	10	2	15	43	7	2	4
\$220,000-\$239,999	2	9	2	13	60	7	3	5
\$240,000-\$259,999	1	17	3	21	58	8	3	5
\$260,000-\$279,999	2	17	4	23	102	7	2	8
\$280,000-\$299,999	1	17	9	27	105	10	5	7
\$300,000-\$349,999	1	17	19	37	213	29	9	23
\$350,000-\$399,999	0	23	22	45	162	16	6	12
\$400,000-\$499,999	0	7	27	34	182	18	11	20
\$500,000-\$599,999	2	4	11	17	111	17	5	12
\$600,000-\$699,999	0	2	5	7	92	10	2	14
\$700,000-\$799,999	1	1	8	10	74	8	4	13
\$800,000-\$899,999	0	2	5	7	57	4	3	7
\$900,000-\$999,999	0	0	2	2	41	6	4	0
\$1,000,000 & over	0	1	11	12	153	7	8	8
Total Units	34	145	132	311	1594	177	77	155
Average Price	211,653	313,984	518,731	389,699	589,868	448,226	1,069,987	468,253
Volume	7,196,000	45,528,000	68,473,000	121,196,000	940,249,000	79,336,000	82,389,000	72,579,000



#### **RESIDENTIAL STATS AUGUST 2025 BRAZOS**

Average DOM: 103 New Listings: 298

		Sold Li	stings					
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	1
\$50,000-\$99,999	1	1	1	3	5	3	1	0
\$100,000-\$119,999	0	1	0	1	2	0	0	2
\$120,000-\$139,999	3	0	0	3	11	2	1	1
\$140,000-\$159,999	5	1	0	6	13	1	2	2
\$160,000-\$179,999	3	3	0	6	11	4	1	1
\$180,000-\$199,999	1	2	0	3	14	3	0	2
\$200,000-\$219,999	3	7	2	12	24	6	2	2
\$220,000-\$239,999	2	5	2	9	31	4	2	1
\$240,000-\$259,999	1	10	1	12	30	3	2	2
\$260,000-\$279,999	2	14	2	18	68	5	1	5
\$280,000-\$299,999	1	16	8	25	68	7	4	6
\$300,000-\$349,999	1	16	13	30	162	25	8	18
\$350,000-\$399,999	0	19	16	35	130	10	5	9
\$400,000-\$499,999	0	6	25	31	131	11	9	13
\$500,000-\$599,999	1	4	10	15	71	11	0	9
\$600,000-\$699,999	0	1	5	6	57	9	0	10
\$700,000-\$799,999	0	0	8	8	44	4	2	10
\$800,000-\$899,999	0	1	5	6	25	2	0	4
\$900,000-\$999,999	0	0	1	1	21	4	4	0
\$1,000,000 & over	0	1	8	9	69	6	2	6
Total Units	24	108	107	239	987	120	46	104
Average Price	207,633	327,873	524,874	403,996	522,545	459,519	540,754	486,586
Volume	4,983,000	35,410,000	56,162,000	96,555,000	515,752,000	55,142,000	24,875,000	50,605,000



# RESIDENTIAL STATS AUGUST 2025 BURLESON

Average DOM: 118 New Listings: 30

		Sold Li	stings					
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	0	1	1	5	0	1	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	5	0	0	0
\$140,000-\$159,999	0	1	0	1	5	1	0	1
\$160,000-\$179,999	2	0	0	2	10	1	1	0
\$180,000-\$199,999	0	0	0	0	10	2	1	1
\$200,000-\$219,999	0	1	0	1	2	0	0	0
\$220,000-\$239,999	0	0	0	0	8	1	0	0
\$240,000-\$259,999	0	3	0	3	5	1	0	1
\$260,000-\$279,999	0	0	0	0	9	0	0	1
\$280,000-\$299,999	0	0	0	0	12	1	0	0
\$300,000-\$349,999	0	0	3	3	15	1	0	0
\$350,000-\$399,999	0	0	2	2	6	0	0	0
\$400,000-\$499,999	0	0	0	0	8	0	0	1
\$500,000-\$599,999	0	0	0	0	5	1	0	0
\$600,000-\$699,999	0	0	0	0	8	0	0	1
\$700,000-\$799,999	0	0	0	0	4	1	0	0
\$800,000-\$899,999	0	0	0	0	6	0	0	1
\$900,000-\$999,999	0	0	1	1	1	0	0	0
\$1,000,000 & over	0	0	0	0	11	0	2	0
Total Units	2	5	7	14	135	10	5	7
Average Price	167,500	221,400	381,886	293,943	444,229	317,900	986,260	415,856
Volume	335,000	1,107,000	2,673,000	4,115,000	59,971,000	3,179,000	4,931,000	2,911,000



# RESIDENTIAL STATS AUGUST 2025 GRIMES

Average DOM: 111 New Listings: 18

		Sold Li	stings					
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	1	0	0	1	1	0	0	0
\$100,000-\$119,999	0	0	0	0	1	0	0	0
\$120,000-\$139,999	0	0	0	0	1	1	0	0
\$140,000-\$159,999	0	0	0	0	2	0	1	0
\$160,000-\$179,999	0	0	0	0	1	0	0	0
\$180,000-\$199,999	0	1	0	1	4	0	0	1
\$200,000-\$219,999	0	0	0	0	3	0	0	0
\$220,000-\$239,999	0	2	0	2	6	2	0	1
\$240,000-\$259,999	0	3	0	3	6	0	0	0
\$260,000-\$279,999	0	0	1	1	6	2	1	0
\$280,000-\$299,999	0	1	0	1	6	2	0	0
\$300,000-\$349,999	0	0	1	1	10	1	0	1
\$350,000-\$399,999	0	0	2	2	5	0	0	1
\$400,000-\$499,999	0	0	0	0	9	3	0	2
\$500,000-\$599,999	0	0	1	1	8	1	1	1
\$600,000-\$699,999	0	1	0	1	6	0	1	0
\$700,000-\$799,999	1	0	0	1	5	0	0	2
\$800,000-\$899,999	0	1	0	1	4	1	1	1
\$900,000-\$999,999	0	0	0	0	3	0	0	0
\$1,000,000 & over	0	0	0	0	18	0	2	0
Total Units	2	9	5	16	105	13	7	10
Average Price	441,250	358,039	373,280	373,203	1,013,580	374,261	5,888,316	504,966
Volume	883,000	3,222,000	1,866,000	5,971,000	106,426,000	4,865,000	41,218,000	5,050,000



### RESIDENTIAL STATS AUGUST 2025 LEON

Average DOM: 127 New Listings: 10

		Sold Li	stings					
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	2	1	0	3	0	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	0
\$140,000-\$159,999	0	0	0	0	0	0	0	0
\$160,000-\$179,999	0	1	0	1	2	0	0	0
\$180,000-\$199,999	0	0	0	0	2	1	0	0
\$200,000-\$219,999	0	0	0	0	1	0	0	1
\$220,000-\$239,999	0	0	0	0	1	0	0	0
\$240,000-\$259,999	0	0	0	0	1	0	0	0
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	1	1	2	0	0	0
\$300,000-\$349,999	0	0	0	0	2	0	0	0
\$350,000-\$399,999	0	0	0	0	8	0	0	1
\$400,000-\$499,999	0	1	0	1	5	2	0	1
\$500,000-\$599,999	0	0	0	0	2	0	0	0
\$600,000-\$699,999	0	0	0	0	2	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	1	0	0	0
\$900,000-\$999,999	0	0	0	0	0	0	0	0
\$1,000,000 & over	0	0	0	0	4	0	0	0
Total Units	2	3	1	6	33	3	0	3
Average Price	50,500	211,333	285,000	170,000	515,857	371,300	0	351,000
Volume	101,000	634,000	285,000	1,020,000	17,023,000	1,114,000	0	1,053,000



# RESIDENTIAL STATS AUGUST 2025 MADISON

Average DOM: 314 New Listings: 7

		Sold Li	stings					
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	0	0	0	0
\$50,000-\$99,999	0	1	0	1	0	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	0
\$140,000-\$159,999	0	1	0	1	0	0	0	0
\$160,000-\$179,999	0	0	0	0	1	0	0	0
\$180,000-\$199,999	0	0	0	0	1	0	0	1
\$200,000-\$219,999	0	1	0	1	2	0	0	0
\$220,000-\$239,999	0	0	0	0	1	0	0	0
\$240,000-\$259,999	0	0	0	0	1	1	0	1
\$260,000-\$279,999	0	0	0	0	1	0	0	0
\$280,000-\$299,999	0	0	0	0	2	0	0	0
\$300,000-\$349,999	0	0	0	0	1	0	0	0
\$350,000-\$399,999	0	1	0	1	2	1	0	0
\$400,000-\$499,999	0	0	0	0	2	0	0	0
\$500,000-\$599,999	0	0	0	0	4	0	1	0
\$600,000-\$699,999	0	0	0	0	1	0	0	0
\$700,000-\$799,999	0	0	0	0	3	0	1	0
\$800,000-\$899,999	0	0	0	0	2	0	0	0
\$900,000-\$999,999	0	0	0	0	1	0	0	0
\$1,000,000 & over	0	0	0	0	4	0	0	0
Total Units	0	4	0	4	29	2	2	2
Average Price	0	197,125	0	197,125	690,875	312,500	649,500	224,500
Volume	0	789,000	0	789,000	20,035,000	625,000	1,299,000	449,000



# RESIDENTIAL STATS AUGUST 2025 ROBERTSON

Average DOM: 89 New Listings: 16

		Sold Lis	stings					
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$49,999 & under	0	0	0	0	1	1	0	0
\$50,000-\$99,999	0	2	0	2	2	1	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	1	0	1	1	0	0	0
\$140,000-\$159,999	0	0	0	0	5	0	0	1
\$160,000-\$179,999	0	0	0	0	2	0	0	0
\$180,000-\$199,999	0	0	0	0	2	0	0	2
\$200,000-\$219,999	0	1	0	1	5	0	0	0
\$220,000-\$239,999	0	0	0	0	5	0	0	1
\$240,000-\$259,999	0	0	0	0	4	0	0	0
\$260,000-\$279,999	0	2	0	2	1	0	0	0
\$280,000-\$299,999	0	0	0	0	4	0	1	1
\$300,000-\$349,999	0	0	0	0	7	0	1	0
\$350,000-\$399,999	0	1	1	2	3	3	1	0
\$400,000-\$499,999	0	0	0	0	10	1	0	1
\$500,000-\$599,999	1	0	0	1	6	1	1	0
\$600,000-\$699,999	0	0	0	0	9	0	1	0
\$700,000-\$799,999	0	0	0	0	8	1	0	0
\$800,000-\$899,999	0	0	0	0	9	0	1	0
\$900,000-\$999,999	0	0	0	0	5	0	0	0
\$1,000,000 & over	0	0	0	0	6	0	0	0
Total Units	1	7	1	9	95	8	6	6
Average Price	537,500	200,179	350,000	254,306	525,663	370,025	518,808	257,417
Volume	538,000	1,401,000	350,000	2,289,000	49,938,000	2,960,000	3,113,000	1,544,000



### RENTAL STATS AUGUST 2025 ALL AREAS

Average DOM: 72

New Listings: 207

		Leased	Listings					
Price Class	<2 Beds	3 Beds	4+ Beds	Total	Active	Pending	Expired	Off Mrkt
\$499 & under	1	0	0	1	1	0	0	0
\$500-\$749	7	0	0	7	9	0	0	0
\$750-\$999	24	0	0	24	39	1	1	4
\$1,000-\$1,249	47	2	0	49	37	1	0	5
\$1,250-\$1,499	13	7	0	20	36	2	0	10
\$1,500-\$1,749	9	28	6	43	57	2	2	14
\$1,750-\$1,999	2	9	4	15	75	2	4	0
\$2,000-\$2,249	0	25	5	30	84	2	1	11
\$2,250-\$2,499	0	4	10	14	37	1	0	5
\$2,500-\$2,749	0	3	5	8	36	0	2	10
\$2,750-\$2,999	0	0	2	2	9	1	0	1
\$3,000 & over	0	0	11	11	41	0	2	11
Total Units	103	78	43	224	461	12	12	71
Average Price	1,070	1,815	2,492	1,602	1,893	1,747	2,129	2,122
Volume	110,000	142,000	107,000	359,000	873,000	21,000	26,000	151,000

This chart does not include individual room rentals.



	RESIDENTIAL STATISTICS FOR 2025													
		January		February		March		April		May	June		Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family	117	\$50,510,000	126	\$50,208,000	208	\$95,874,000	214	\$87,820,000	254	\$109,855,000	279	\$115,381,000	1,198	\$509,648,000
Condo	12	\$2,969,000	21	\$4,385,000	27	\$6,058,000	31	\$8,528,000	22	\$5,481,000	22	\$4,206,000	135	\$31,627,000
Homeplex	0	\$0	1	\$165,000	0	\$0	2	\$667,000	0	\$0	3	\$1,185,000	6	\$2,017,000
Manufactured Home	3	\$607,000	6	\$1,033,000	10	\$2,158,000	8	\$1,927,000	11	\$2,474,000	12	\$2,660,000	50	\$10,859,000
Modular Home	1	\$390,000	0	\$0	1	\$190,000	0	\$0	2	\$585,000	0	\$0	4	\$1,165,000
New Builder Home	40	\$14,188,000	59	\$23,239,000	98	\$39,238,000	92	\$35,646,000	77	\$34,577,000	77	\$29,965,000	443	\$176,853,000
New Patio Home	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	1	\$725,000	1	\$725,000
New Townhome	0	\$0	1	\$370,000	0	\$0	0	\$0	0	\$0	6	\$2,525,000	7	\$2,895,000
Patio Home	4	\$1,130,000	4	\$2,240,000	1	\$275,000	7	\$2,578,000	5	\$2,244,000	3	\$1,009,000	24	\$9,476,000
Recreational	0	\$0	0	\$0	1	\$550,000	1	\$740,000	3	\$1,110,000	0	\$0	5	\$2,400,000
Townhome	7	\$2,004,000	13	\$4,263,000	16	\$4,488,000	15	\$4,721,000	7	\$1,962,000	24	\$7,392,000	82	\$24,830,000
TOTALS:	184	\$71,798,000	231	\$85,903,000	362	\$148,831,000	370	\$142,627,000	381	\$158,288,000	427	\$165,048,000	1,955	\$772,495,000

		July		August		September		October		November		December	2nd	Semi-Annual
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single-family	214	\$95,228,000	193	\$82,515,000										
Condo	24	\$4,845,000	19	\$3,682,000										
Homeplex	2	\$399,000	0	\$0										
Manufactured Home	7	\$1,374,000	6	\$1,570,000										
Modular Home	1	\$175,000	1	\$200,000										
New Builder Home	67	\$27,915,000	53	\$19,577,000										
New Patio Home	1	\$677,000	0	\$0										
New Townhome	29	\$10,789,000	9	\$3,268,000										
Patio Home	3	\$1,218,000	6	\$2,856,000										
Recreational	0	\$0	1	\$200,000										
Townhome	12	\$3,707,000	23	\$7,330,000										
TOTALS:	360	\$146,327,000	311	\$121,198,000										

	August Year to Date Sales													
	2025	2024	2023											
Year to Date Solds:	2,626	3,475	3,297											
Total \$ Amount:	\$1,040,020,000	\$1,359,071,280	\$1,256,839,000											
Total Average \$ of Home Sales:	\$396,047	\$391,099	\$381,206											
# of Active End of Year:		1,211	1,113											



	RENTAL STATISTICS FOR 2025													
		January		February		March		April		May		June	Se	emi-Annual
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single Family	125	\$276,000	158	\$358,000	145	\$319,000	160	\$356,000	167	\$346,000	178	\$385,000	933	\$2,040,000
Apartment	10	\$9,000	4	\$4,000	7	\$7,000	10	\$9,000	16	\$18,000	14	\$15,000	61	\$62,000
Condo	13	\$20,000	23	\$37,000	15	\$20,000	29	\$39,000	39	\$52,000	31	\$46,000	150	\$214,000
Duplex	37	\$53,000	52	\$78,000	65	\$93,000	57	\$78,000	62	\$78,000	46	\$54,000	319	\$434,000
Fourplex	9	\$9,000	24	\$25,000	20	\$19,000	21	\$21,000	39	\$39,000	46	\$47,000	159	\$160,000
Liveable Home Outside City	0	\$0	0	\$0	1	\$1,000	0	\$0	0	\$0	0	\$0	1	\$1,000
Manufactured Home with Land	0	\$0	2	\$3,000	0	\$0	1	\$2,000	0	\$0	1	\$2,000	4	\$7,000
Mobile Home	0	\$0	0	\$0	1	\$2,000	0	\$0	1	\$1,000	3	\$4,000	5	\$7,000
Other	2	\$2,000	1	\$1,000	1	\$1,000	0	\$0	0	\$0	0	\$0	4	\$4,000
Patio Home	0	\$0	1	\$2,000	1	\$1,000	2	\$4,000	2	\$4,000	1	\$2,000	7	\$13,000
Townhome	36	\$65,000	44	\$77,000	36	\$55,000	35	\$66,000	30	\$55,000	36	\$64,000	217	\$382,000
TOTALS:	232	\$434,000	309	\$585,000	292	\$518,000	315	\$575,000	356	\$593,000	356	\$619,000	1860	\$3,324,000

		July	August		September		October		November		December		2nd Semi-Annual	
	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount	#	Amount
Single Family	155	\$329,000	84	\$174,000										
Apartment	25	\$26,000	13	\$13,000										
Condo	36	\$51,000	20	\$28,000										
Duplex	44	\$59,000	39	\$50,000										
Fourplex	37	\$39,000	22	\$21,000										
Liveable Home Outside City	0	\$0	0	\$0										
Manufactured Home with Land	1	\$2,000	2	\$3,000										
Mobile Home	2	\$3,000	1	\$1,000										
Other	0	\$0	0	\$0										
Patio Home	1	\$2,000	0	\$0										
Townhome	40	\$75,000	43	\$69,000										
TOTALS:	341	\$586,000	224	\$359,000										

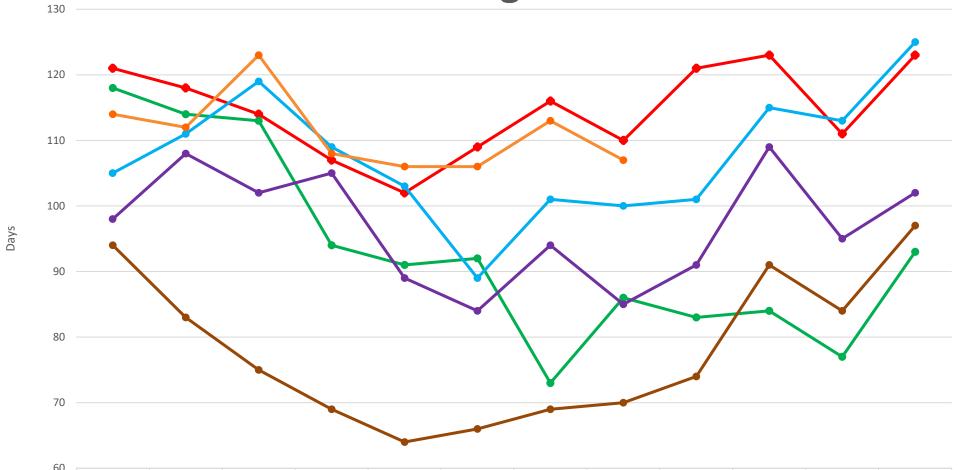


#### **2025 RES Annual Sales by Price Range**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	<u>Total</u>
\$49,999 & under	1	0	1	1	2	1	0	1					
\$50,000-\$99,999	4	4	7	2	3	8	4	11					
\$100,000-\$119,999	1	3	3	4	4	3	3	1					
\$120,000-\$139,999	2	6	1	8	5	6	5	4					
\$140,000-\$159,999	6	2	7	2	4	10	9	9					
\$160,000-\$179,999	5	4	6	9	7	9	8	10					
\$180,000-\$199,999	6	10	14	7	7	10	12	5					
\$200,000-\$219,000	8	10	11	18	9	12	18	15					
\$220,000-\$239,999	11	15	25	17	16	30	19	13					
\$240,000-\$259,999	9	18	27	29	19	22	17	21					
\$260,000-\$279,999	11	21	26	27	32	30	28	23					
\$280,000-\$299,999	13	26	35	38	38	39	27	27					
\$300,000-\$349,999	33	34	65	66	70	61	48	37					
\$350,000-\$399,999	11	23	36	36	37	43	45	45					
\$400,000-\$499,999	25	19	33	40	47	64	42	34					
\$500,000-\$599,999	8	9	22	25	17	25	25	17					
\$600,000-\$699,999	13	6	14	14	23	18	15	7					
\$700,000-\$799,999	2	7	7	6	10	14	10	10					
\$800,000-\$899,999	5	7	9	4	10	8	8	7					
\$900,000-\$999,999	5	1	1	4	5	4	4	2					
\$1,000,000 & over	5	6	12	13	16	10	13	12					
Total:	184	231	362	370	381	427	360	311					



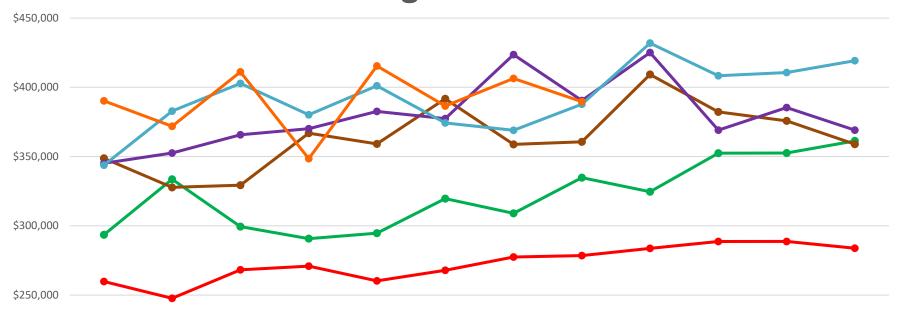
### **Average DOM**



60 г												
00	January	February	March	April	May	June	July	August	September	October	November	December
2020	121	118	114	107	102	109	116	110	121	123	111	123
2021	118	114	113	94	91	92	73	86	83	84	77	93
2022	94	83	75	69	64	66	69	70	74	91	84	97
2023	98	108	102	105	89	84	94	85	91	109	95	102
2024	105	111	119	109	103	89	101	100	101	115	113	125
2025	114	112	123	108	106	106	113	107				



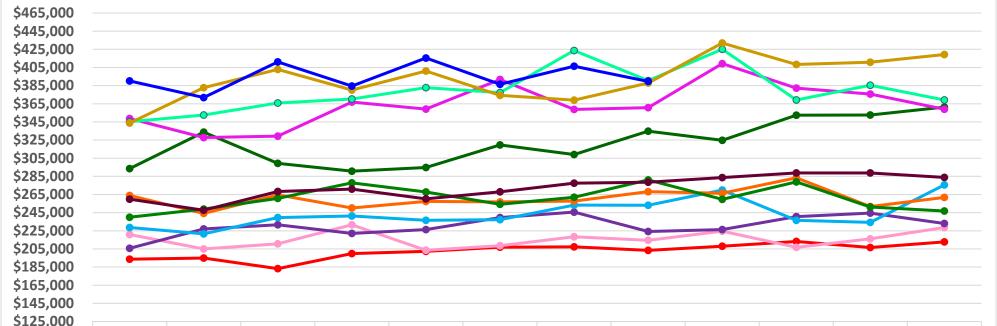
### **Average Sales Price**



\$200,000												
7200,000	January	February	March	April	May	June	July	August	September	October	November	December
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
2023	\$345,170	\$352,533	\$365,788	\$370,188	\$382,663	\$377,356	\$423,612	\$390,463	\$425,096	\$369,082	\$385,428	\$369,102
2024	\$343,761	\$382,789	\$402,814	\$380,146	\$401,101	\$374,299	\$368,992	\$387,864	\$431,910	\$408,392	\$410,713	\$419,267
2025	\$390,196	\$371,877	\$411,132	\$348,478	\$415,455	\$386,526	\$406,461	\$389,699				



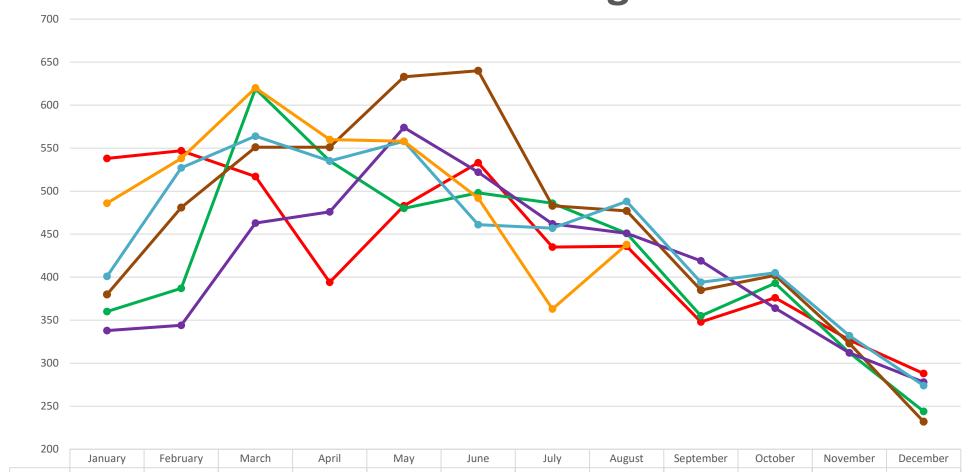
#### 10 Year Historical Average Monthly Sales



\$125,000	January	February	March	April	May	June	July	August	September	October	November	December
2014	\$193,798	\$194,902	\$183,286	\$199,939	\$202,426	\$206,852	\$207,312	\$203,486	\$207,942	\$213,233	\$206,526	\$212,765
2015	\$220,837	\$205,052	\$210,727	\$231,603	\$203,539	\$208,500	\$218,436	\$214,579	\$224,567	\$206,767	\$216,175	\$228,580
2016	\$205,724	\$226,968	\$231,561	\$222,069	\$226,350	\$239,603	\$245,616	\$224,241	\$226,308	\$240,670	\$244,550	\$233,083
2017	\$228,597	\$221,647	\$239,580	\$241,284	\$236,553	\$237,290	\$253,366	\$253,150	\$269,888	\$236,564	\$234,231	\$275,589
2018	\$263,823	\$244,126	\$264,674	\$250,220	\$257,330	\$256,852	\$257,686	\$268,199	\$266,283	\$283,396	\$251,741	\$261,863
2019	\$239,979	\$248,823	\$260,671	\$277,841	\$267,720	\$254,215	\$261,881	\$281,074	\$259,589	\$278,952	\$251,247	\$246,864
2020	\$259,756	\$247,660	\$268,279	\$270,942	\$260,281	\$267,913	\$277,434	\$278,547	\$283,685	\$288,682	\$288,728	\$283,768
2021	\$293,561	\$333,665	\$299,380	\$290,727	\$294,693	\$319,635	\$308,974	\$334,797	\$324,651	\$352,458	\$352,579	\$361,311
2022	\$348,757	\$327,783	\$329,323	\$366,948	\$359,159	\$391,712	\$358,845	\$360,661	\$409,276	\$382,230	\$375,748	\$358,878
<del></del> 2023	\$345,170	\$352,533	\$365,788	\$370,188	\$382,663	\$377,356	\$423,612	\$390,463	\$425,096	\$369,082	\$385,428	\$369,102
2024	\$343,761	\$382,789	\$402,814	\$380,146	\$401,101	\$374,299	\$368,992	\$387,864	\$431,910	\$408,392	\$410,713	\$419,267
2025	\$390,196	\$371,877	\$411,132	\$384,478	\$415,455	\$386,526	\$406,461	\$389,699				



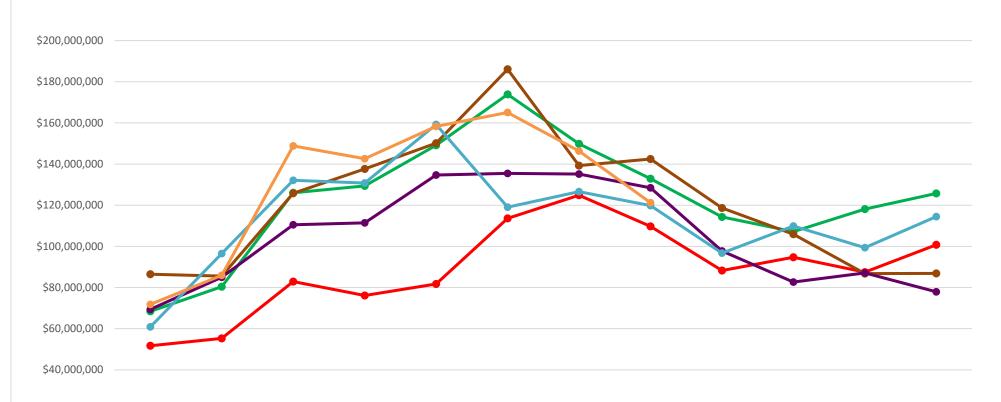
### **New Listings**



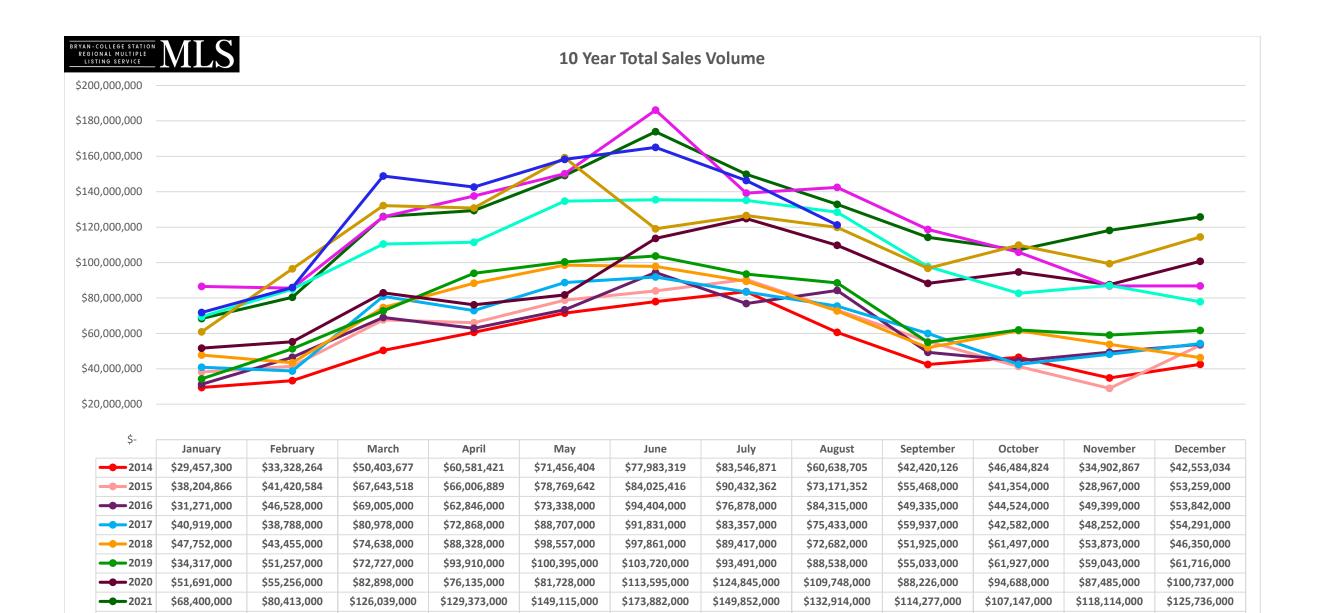
200												
200	January	February	March	April	May	June	July	August	September	October	November	December
2020	538	547	517	394	483	533	435	436	348	376	327	288
2021	360	387	619	535	480	498	486	451	355	393	312	244
2022	380	481	551	551	633	640	483	477	385	402	323	232
2023	338	344	463	476	574	522	462	451	419	364	312	278
2024	401	527	564	535	558	461	457	488	394	405	332	274
2025	486	538	620	560	558	492	363	438				



### **Total Monthly Sales**



\$20,000,0	<u> </u>												
720,000,0		January	February	March	April	May	June	July	August	September	October	November	December
-	2020	\$51,691,000	\$55,256,000	\$82,898,000	\$76,135,000	\$81,728,000	\$113,595,000	\$124,845,000	\$109,748,000	\$88,226,000	\$94,688,000	\$87,485,000	\$100,737,000
-	2021	\$68,400,000	\$80,413,000	\$126,039,000	\$129,373,000	\$149,115,000	\$173,882,000	\$149,852,000	\$132,914,000	\$114,277,000	\$107,147,000	\$118,114,000	\$125,736,000
-	2022	\$86,492,000	\$85,551,000	\$125,801,000	\$137,605,000	\$150,129,000	\$186,063,000	\$139,232,000	\$142,461,000	\$118,690,000	\$105,878,000	\$86,797,000	\$86,848,000
-	2023	\$69,379,000	\$84,960,000	\$110,468,000	\$111,426,000	\$134,697,000	\$135,471,000	\$135,132,000	\$128,462,000	\$97,772,000	\$82,674,000	\$87,107,000	\$77,880,000
-	2024	\$60,846,000	\$96,463,000	\$132,123,000	\$130,770,000	\$159,237,000	\$119,027,000	\$126,564,000	\$119,850,000	\$96,748,000	\$109,857,000	\$99,393,000	\$114,460,000
-	2025	\$71,796,000	\$85,904,000	\$148,830,000	\$142,627,000	\$158,288,000	\$165,047,000	\$146,326,000	\$121,196,000				



\$186,063,000

\$135,471,000

\$119,027,000

\$165,047,000

\$139,232,000

\$135,132,000

\$126,564,000

\$146,326,000

\$142,461,000

\$128,462,000

\$119,850,000

\$121,196,000

\$118,690,000

\$97,772,000

\$96,748,000

\$105,878,000

\$82,674,000

\$109,857,000

\$86,797,000

\$87,107,000

\$99,393,000

\$86,848,000

\$77,880,000

\$114,460,000

2022

2023

2024

2025

\$86,492,000

\$69,379,000

\$60,846,000

\$71,796,000

\$85,551,000

\$84,960,000

\$96,463,000

\$85,904,000

\$125,801,000

\$110,468,000

\$132,123,000

\$148,830,000

\$137,605,000

\$111,426,000

\$130,770,000

\$142,627,000

\$150,129,000

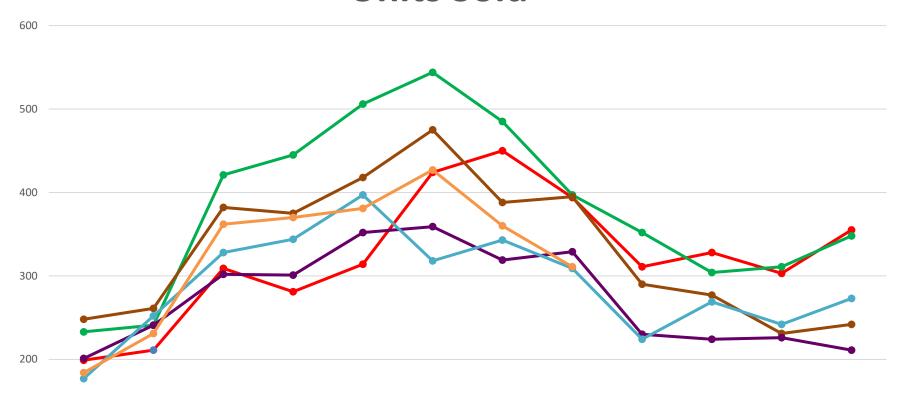
\$134,697,000

\$159,237,000

\$158,288,000



### **Units Sold**



100												
100	January	February	March	April	May	June	July	August	September	October	November	December
2020	199	211	309	281	314	424	450	394	311	328	303	355
2021	233	241	421	445	506	544	485	397	352	304	311	348
2022	248	261	382	375	418	475	388	395	290	277	231	242
2023	201	241	302	301	352	359	319	329	230	224	226	211
2024	177	252	328	344	397	318	343	309	224	269	242	273
2025	184	231	362	370	381	427	360	311				